



## Investing in Africa

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# Tanzania: How ESRF & UNDP are positioning Tanzania as one of Africa's most compelling destinations for long-term investment

### ***How does Tanzania plan to convert nationally strategic projects into bankable, investment-ready opportunities?***

Tanzania is taking a structured approach to translating national development priorities into investment-ready opportunities. Through the Tanzania Investment Growth Facility (TIGF), established by the Economic and Social Research Foundation (ESRF) in partnership with UNDP Tanzania, the government and its partners are strengthening the pipeline preparation ecosystem.

This involves working directly with ministries, agencies, and project sponsors to move projects from concept to investment readiness by strengthening feasibility studies, financial structuring, environmental and social safeguards, and transaction design. The facility also supports alignment with national priorities such as Vision 2050, climate resilience, infrastructure development, and sustainable economic growth.

Importantly, TIGF works closely with development finance institutions, impact investors, and private sector partners to ensure that projects are designed in ways that meet investor expectations while delivering strong development outcomes. By combining project preparation support, investor engagement, and policy dialogue, Tanzania is building a credible pipeline of opportunities across sectors such as infrastructure, tourism, energy, blue economy, agriculture, and climate-resilient development.

### ***What does the Tanzania Investment Summit 2026 in Arusha (June 3–5) aim to achieve?***

The Tanzania Investment Summit 2026 aims to position Tanzania as one of Africa's most compelling destinations for long-term investment by connecting investors directly with a curated pipeline of strategic projects.

Hosted in Arusha from June 3–5, 2026, the summit will bring together government institutions, development partners, institutional investors, project developers, and financial intermediaries to accelerate the mobilization of capital into priority sectors.

The summit seeks to achieve three core objectives:

1. Showcase Tanzania's investment pipeline across infrastructure, transport and logistics, renewable energy, water and sanitation, tourism infrastructure, blue economy and coastal development, climate resilience and nature-based investments, agro-processing and agricultural value chains, and other productive sectors supporting industrialization and regional trade.
2. Facilitate direct engagement between investors and project sponsors to accelerate transaction development.
3. Strengthen partnerships between public institutions, development finance institutions, and private capital to scale investment into nationally strategic projects.

Ultimately, the summit aims to move beyond dialogue and create a platform where investment conversations translate into concrete financing pathways.

### ***What can participants expect from the event?***

Participants can expect a highly practical, deal-focused investment forum rather than a traditional conference format.

The summit will feature:

- High-level policy dialogues with senior government officials outlining Tanzania's investment priorities and enabling environment.
- Sector roundtables focused on key opportunities in areas such as infrastructure, tourism, climate-resilient development, energy, and the blue economy.
- Investment pipeline showcases, where project sponsors present bankable opportunities to investors.
- Technical sessions on project preparation and blended finance, highlighting how development finance institutions and private investors can collaborate to structure deals.
- Curated networking and bilateral meetings designed to foster meaningful partnerships between investors, project developers, and public institutions.

The goal is to create an environment where investors gain clarity on opportunities while project sponsors gain access to the capital and expertise needed to move projects forward.

### ***How can investors expect to engage with investment opportunities and project promoters in the roundtables, pipeline deep dives, and deal rooms?***

The summit has been designed to facilitate direct, structured engagement between investors and project sponsors through several dedicated formats.

Roundtables will bring together investors, government agencies, and project developers around specific sectors. These discussions will focus on identifying barriers to investment, exploring financing solutions, and aligning investor requirements with project needs.

Pipeline deep-dive sessions will provide a closer look at selected strategic projects. These sessions will allow project sponsors to present the technical, financial, and development aspects of their projects while receiving direct feedback from investors and financial institutions.

Deal rooms will provide a more focused environment for one-on-one and small-group meetings between investors and project promoters. These sessions are designed to support early transaction discussions, due diligence conversations, and partnership exploration.

By combining these formats, the summit aims to create a transaction-oriented platform where investors can efficiently explore opportunities, build relationships with project sponsors, and identify potential investment pathways in Tanzania.

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#### **About the Tanzania Investment Summit 2026:**

The **Tanzania Investment Summit 2026** will take place in **Arusha from 3–5 June 2026**, convened by the **Tanzania Investment Growth Facility (TIGF)** under the patronage of ESRF and UNDP Tanzania, in collaboration with **AFSIC**. Designed as a transaction-driven platform, the Summit will bring together government institutions, domestic financiers, international investors, and development finance institutions to accelerate bankable investment into Tanzania's strategic public projects.

#### **About AFSIC – Investing in Africa:**

**AFSIC – Investing in Africa** has become perhaps Africa's most important annual investment event. AFSIC is wholly focused on accelerating Africa's economic emergence by matching investment opportunities in Africa transforming Africa's business, trade and investment environment, sustainably growing Africa's economy at a continental scale.